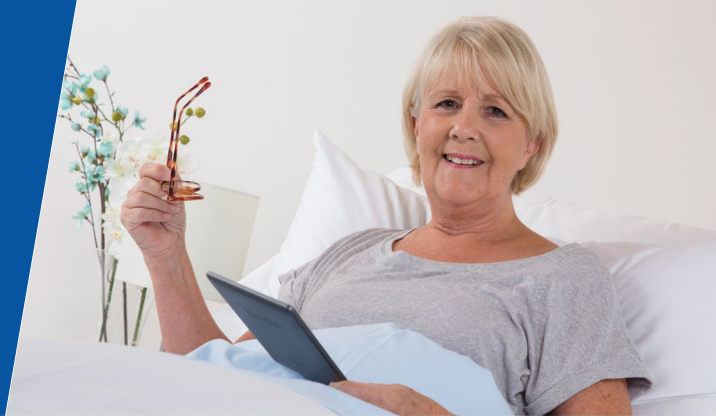




Think Pressure Care

Newsletter April 2017



Welcome to the Think Pressure Care Newsletter; our first for 2017. So far this year the Pressure Care team here at Invacare have been busy expanding our range to offer a suite of “**Specialist Solutions**”. Always a popular discussion we are also focusing on the protection of ‘heels’ with the success of our Maxxcare Pro Heelboot and our full heel protection range. Keep in touch with us on social media where we are regularly posting updates and sharing best practice and industry news.

Inside this issue:

- Invacare’s Specialist Solutions
- Heel protection strategies
- What our customers are saying
- Hot topic - industry news

New Products

Invacare Specialist Solutions

Complex patients with a wide range of conditions all require an effective ulcer prevention strategy. Invacare offer a range of ‘Specialist Solutions’ to cater for all types of patient conditions and environments.

Contact your Business Development Manager to find out more or download a brochure at www.thinkpressurecare.co.uk

Invacare® Softform® Premier Fully Sealed (FS) mattress

Invacare’s fully sealed (FS) pressure redistributing mattress meets the needs of challenging environments, and has been designed for the following demanding settings:

- Mental Health
- Secure Units
- Dementia Care;

In these areas, considerations such as entrapment, ligature risk and deliberate equipment damage are all potentially serious issues.

Mattresses designed to reduce the risk of destroying and accessing internal components are often a key requirement.

Made from a highly resistant polyurethane coating the Fully Sealed mattress cover is extremely resistant to intentional damage.

The FS mattress is suitable for those at **High Risk/Very High risk** of developing pressure ulcers.

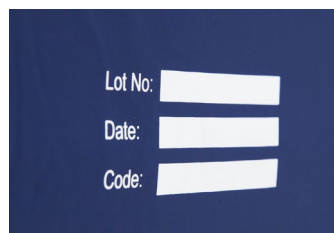


Available in CRIB 5 or CRIB 7 fire retardancy *



Fully welded seams

The impenetrable fully high frequency welded seams span the perimeter of the mattress ensuring internal components maintain integrity.



Information Label

Labelling information is screen printed onto the side of the FS cover, eliminating the need for additional material attachments.



The FS mattress is often placed on beds made specifically for this type of environment.



Cut foam castellations ensure comfort and provide optimum pressure redistribution

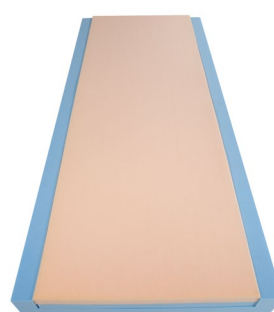
* For more information on CRIB 5 & 7 see our website or contact your local Business Development Manager

Invacare Specialist Solutions

Invacare® Softform® Premier Spinal mattress

The **Invacare Softform Premier Spinal** is a high specification mattress designed for those with spinal conditions or injury. It is suitable for those considered at **'Very High Risk'** of developing pressure ulcers. **It provides a choice of 2 support surfaces in one mattress**, to cover a wide range of comfort and spinal alignment requirements. Following a spinal injury, a firm support surface may be necessary to assist in immobilising the spine (the blue 'firm' side). The unique dual layer design provides the option of a softer, comfort foam (the orange 'comfort' side), offering greater pressure redistribution, which may be more appropriate at a later stage in the rehabilitation process.

An Inter-changeable dual surface specialist mattress designed for spinal injuries



Comfort surface



Firm surface

The mattress also features an SRT cover - unique to Invacare, it has been designed to be 'striktthrough' resistant for product longevity and increased infection control.



For more information on SRT covers go to www.thinkpressurecare.co.uk



Designed for spinal conditions and injury

Invacare® Renal Overlay

New and improved for 2017!



The Renal Overlay is **hinged at the foot**, to allow perfect contouring to the vulnerable heel area with the benefit of increased comfort, when the foot plate is activated.

Four securing straps, two of which are adjustable allow the overlay to profile when used in conjunction with an adjustable chair.

The Invacare Propad Renal Overlay has been developed in conjunction with clinicians to provide additional comfort, effective pressure redistribution and security for **patients undergoing dialysis treatment**. It can be used with a wide range of dialysis chairs, for vulnerable patients who are at **'high risk'** of developing pressure ulcers.

The foam core has independent, geometrically-cut surface cells which significantly **reduce shear and friction**, whilst increasing the overall support surface area, thereby reducing peak pressure. The Renal Overlay has larger, more supportive cells at the centre and smaller cells at the ends of the foam core for improved weight distribution conforming to the shape and form of the body.



For more information on our Specialist Solution mattresses and overlays please see www.thinkpressurecare.co.uk or speak to your local Business Development Manager

Prevention strategies for the vulnerable heel

Preventing heel pressure damage is a challenge; Invacare offer a wide range of devices specifically designed to protect the heel area

- ✓ Heel off loading
- ✓ Floating heels
- ✓ Support



- ✓ Comfort
- ✓ Reducing shear and friction forces

“At least £1 in every £140 of NHS expenditure in England is spent on foot care for people with diabetes and most of that money is spent on treating foot ulcers.”

[http://www.pharmatimes.com/news/\(2017\)](http://www.pharmatimes.com/news/(2017))

Invacare® MaxxCare Pro Heel Boot



Offers **comfort and pressure redistribution**. Can be an effective solution for patients with **existing heel damage** due to heel **offloading**. Specifically suitable for patients able to **transfer** with/without assistance.

Available in Standard and Large size.

Contact us for a FREE sample

BEST NEW PRODUCT
2016 (BHTA awards)



Invacare® Leg trough



Provides **maximum support** for the lower limb, whilst completely **offloading** pressure from the vulnerable heel. Adjustable straps provide additional positioning.

Available without straps if preferred and in various length fittings.

Available in small, medium and large sizes.

Invacare® Heelpad



Designed to **reduce pressure** on the heel, through the controlled volume of gel in the sacs, ensuring **pressure displacement and even weight distribution**.

Available in Single & Double pads.

Invacare® Odstock Wedge



Specifically suitable for use with beds without a knee elevation function. The Odstock Wedge assists with **knee flexion, reducing shear and friction forces** on the vulnerable heel area.

Invacare® Flexipad



The Flexipad can be used to assist with **heel elevation or positioning** to reduce or remove pressure on the heel area. They are also useful for a range of applications to use on other parts of the body.

Available in double or single.

The heel is the second most common site for pressure ulcer development.

Healing times for heel ulcers are long, in many cases over a year.

Heels are the most common site for pressure ulcers categorised as “Suspected Deep Tissue Injuries” (EPUAP).

A thin layer of covering skin and the absence of subcutaneous fat, increases the risk and severity of injury from pressure and shear.

“The best heel pressure reducing products reduce pressure, friction and shear; separate and protect the ankles; maintain heel suspension; and prevent footdrop. They should also be comfortable for the patient easy for you to use.”

Preventing heel pressure ulcers,
Joyce Black RN, PhD, Nursing,
Nov 2004

No incidents of pressure ulcers in 4 years - WOW!



How the Softform® Premier Active 2 hybrid mattress has provided positive clinical outcomes at the Central England Rehabilitation Unit

Kathy Wagstaff Clinical Lead Nurse for Central England Rehabilitation Unit (Warwick) told us *“We have used the Invacare Softform® Premier Active 2 hybrid mattress at the unit for approximately 4 years. It is our mattress of choice due to the many benefits it brings to the rehabilitation environment.”*

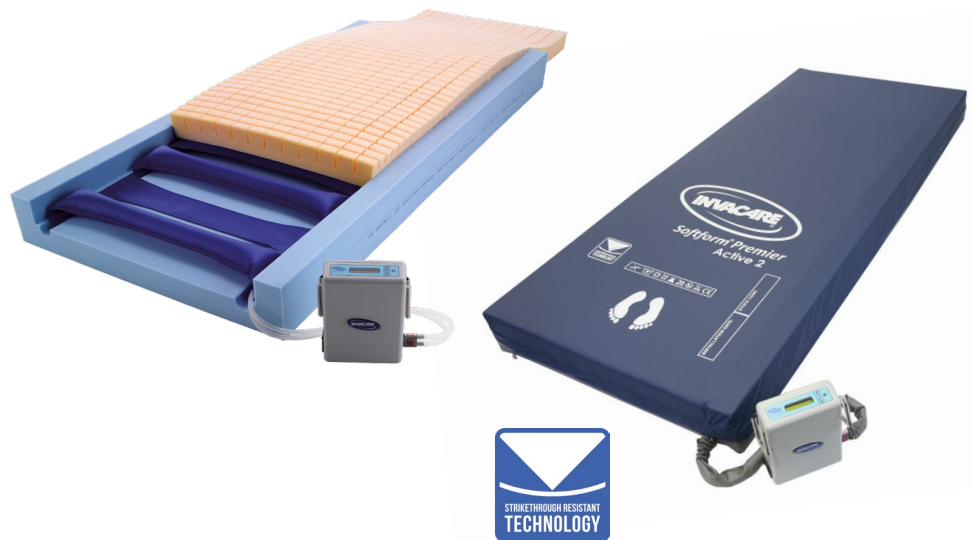
Patients report that they are very comfortable, and the Active 2 feels more like their own bed than other healthcare mattresses they have experienced. Because they are suitable for a wide range of patients and conditions, they are able to be used on patients who are at ‘High Risk’ of developing pressure ulcers. Moreover, we haven’t had an acquired pressure ulcer on the unit for 4 years!”



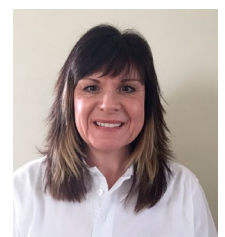
Invacare® Softform® Premier Active 2 Hybrid pressure re-distributing mattress

Additional benefits reported from CERU of their experience of the Active 2:

- Allows patients to practice transfers from bed to wheelchair with greater ease, allowing for patient stability and balance from a non-moving surface
- Quick and easy to use. Able to step up and step down patients with minimal effort and discomfort
- Great quality - no faults reported in 4 years!



For more information and specific case study details contact our Clinical Specialist Annie Allsopp aallsopp@invacare.com



CERU
Central England
REHABILITATION UNIT

Invacare mattress audit service team

Professional and efficient service



Partnerships in Care Kneesworth House Hospital keen to extend their gratitude to the Invacare team after supply of new mattresses after a mattress audit

Julia West Physical Health Lead Manager wrote to us to commend our Business Development Manager and our Audit Team

"I have been very impressed with the positive attitudes at all times of both you as Business Manager, and the Audit Lead Manager and his team. I look forward to working with both you and your team for many years to come."



Royal Free London NHS Trust appreciate the dedication of the Invacare mattress audit team

Justin Lacquiere TVN says *"I just wanted to let you know how much I appreciate the professionalism of the audit team.....nothing is too much trouble.....many thanks."*

Invacare Audit Team reports great results for SRT covers



What our audit team tells us *"Where areas have adopted the SRT (Strikethrough Resistant) Covers we see failure rates on average around 4% - always substantially lower than the standard cover types we are also auditing."*

Contact us to see how SRT covers could help save costs to reduce mattress failure at audit and improve patient safety.

www.thinkpressurecare.co.uk/clinical-papers

Hot topics in Pressure Area Care - what's in the news

Pressure Ulcers and Pressure Injury terminology

In 2016 The National Pressure Ulcer Advisory Panel (NPUAP) redefined the definition of pressure injuries during the NPUAP 2016 Staging Consensus Conference, Rosemont (Chicago), IL. The definition of a "Pressure Injury" was given as follows:

A pressure injury is localized damage to the skin and underlying soft tissue usually over a bony prominence or related to a medical or other device. The injury can present as intact skin or an open ulcer and may be painful. The injury occurs as a result of intense and/or prolonged pressure or pressure in combination with shear. The tolerance of soft tissue for pressure and shear may also be affected by microclimate, nutrition, perfusion, comorbidities and condition of the soft tissue

So will the European Pressure Ulcer Advisory Panel (EPUAP) also make this change to the terminology of pressure ulcers? It's in discussion and @Tpressurecare are keeping a close eye on for any developments...

The Big Challenge

Think Pressure Care undertook a large scale questionnaire in 2016 to ask Tissue Viability Nurses "What was their biggest Challenge?"










The overall theme of the answers we received was lack of access to clear and concise education on products and latest guidance, also keeping up with industry changes without having information overload.

New Equipment Formulary

Our clinical specialist Annie Allsopp has been encouraged by the 'Big Challenge' feedback in her role as a TVN at Worcester Health and Care Community Trust. Over the past 12 months Annie has led a project to rationalise equipment being used on their Equipment Formulary. Contact Annie if you would like to discuss this experience with her on aallsopp@invacare.com

Meet the team and stay in touch

Meet the team - Business Development Team

	David Beavis National Sales Manager Mob: 07977 980723 dbeavis@invacare.com		Richard Mears Scotland Mob: 07929 027547 rmears@invacare.com	 Yes, you can.®	
	Jamie Lissaman Midlands & East Mob: 07973 836382 jlissaman@invacare.com		Beulah Pope Wales & South West Mob: 07977 980709 bpope@invacare.com		Matt Ashdown South East Mob: 07970 842324 mashdown@invacare.com
	Kurt Johnson North West Mob: 07977 001459 kjohnson@invacare.com		Annie Allsopp UK Clinical Specialist (RGN) Mob: 07973 437085 aallsopp@invacare.com		Esther Acton PAC Product Specialist Mob: 07977 980720 eacton@invacare.com



To request PAC (Pressure Area Care) brochures and support materials please see our website www.thinkpressurecare.co.uk or contact our Marketing Assistant, Joan James on **01656 776283** or email Joan on jjames@invacare.com

Are you following us on Social Media for all our latest news and updates?

We regularly update our platforms with the latest useful information. If you want to keep track of the latest industry news follow www.thinkpressurecare.co.uk



Did you know that we are now on Facebook?
Search Invacare UK and join the community



Follow us on Twitter:
@Tpressurecare



Follow us on LinkedIn:
Think Pressure Care Think Invacare

Invacare Ltd,
Pencoed Technology Park,
Pencoed,
Bridgend. CF35 5AQ
T: 01656 776 222
F: 01656 776 220
thinkpressurecare@invacare.com
www.invacare.co.uk